



Head Office: PSSSF Millennium Towers II, Bagamoyo Road
P.O Box. 9300, Dar es Salaam, Tanzania
Telephone: +255 22 2162940 Fax: +255 22 2114815
website: www.tcbbank.co.tz
Email: ceo@tcbbank.co.tz

Tanzania Commercial Bank is a Bank that provides competitive financial services to our customers and creates value for our stakeholders through innovative products.

Tanzania Commercial Bank is a Bank, whose vision is “to be the leading bank in Tanzania in the provision of affordable, accessible and convenient financial services”. As part of effective organizational development and management of its human capital in an effective way, Tanzania Commercial Bank commits itself towards attaining, retaining and developing the highly capable and qualified workforce for Tanzania Commercial Bank betterment and the Nation at large.

**MANAGER TRADE FINANCE AND TRANSACTIONAL BANKING
(1 POSITION)**

Tanzania Commercial Bank seeks to appoint dedicated, self-motivated and highly organized **Manager Trade Finance and Transactional Banking** to join the Directorate of Corporate Banking.

DIRECT REPORTING LINE	Director of Corporate Banking
LOCATION	Head Office
WORK SCHEDULE	As per Tanzania Commercial Bank Staff regulations
DIVISION	Trade Finance
SALARY	Commensurate to the Job Advertised

Position Objective

Manager Trade Finance and transactional Banking is responsible for controlling and managing the risk of the Trade and Transaction Banking portfolio and ensure a high quality of credit and services, she/he will also lead the team to deliver through creation of a high performance environment.

Responsibilities

1. To develop and lead the execution of Trade and Transaction Banking Strategy as part of the overall Corporate Banking Directorate strategy;
2. Direct ongoing product development and management strategy through developing product strategy, implementing products successfully and developing product end-state proposition;
3. Build and manage trade products portfolio that positions Corporate Banking Directorate to generate revenues that consistently exceed set targets;
4. Support relationship teams to procure/recruit, nurture and sustain new Trade Transaction Banking relationships that have a potential to grow and provide superior returns
5. Support relationship teams to procure/recruit, nurture and sustain new Trade Transaction Banking relationships that have a potential to grow and provide superior returns;
6. Maintain a productive working relationship with relevant departments to ensure sufficient sales, system and operational support for Trade and Transaction Banking Business development and also agree on and meet proper control measures, clear guidelines and business performance indicators;
7. Control and manage the risk of the Trade and Transaction Banking portfolio to ensure maintenance of a high quality credit and services profile through adherence to risk management policies and procedures;
8. Maintain risk alertness, recognize and respond promptly to adverse business cycles or early warning signals within the Transaction Banking Team to consistent deliver greed targets through the creation of a high-performance environment; and
9. To carry out any other related duties as assigned by Supervisor.

EXPERIENCE AND KNOWLEDGE REQUIRED:

Education: Holder of Master's Degree in one of the following fields; Business Administration, Finance, Accounting, Banking, Economics, Commerce or Business Administration majoring in Accountancy or Finance, Entrepreneurship or

equivalent qualifications from any recognized Institution. Must have at least eight (8) years' working experience in banking industry or financial institution.

The position will attract a competitive salary package, which include benefits. Applicants are invited to submit their resume [via the following link:-](#)

<https://www.tcbbank.co.tz/careers> **Applications via other methods will not be considered. Applicants need to fill their personal information, academic certificates and work experiences and also submit the application letter. Other credentials will have to be submitted during the interview for authentic check and other administrative measures.**

Tanzania Commercial Bank has a strong commitment to environmental, health and safety management. Late applications will not be considered. Short listed candidates may be subjected to any of the following: a security clearance; a competency assessment and physical capability assessment.

AVOID SCAMS: NEVER pay to have your application pushed forward. Any job vacancy requesting payment for any reason is a SCAM. If you are requested to make a payment for any reason, please use the [Whistle blower policy of the Bank](#), or call 0222162940 to report the scam. You also don't need to know one in Tanzania Commercial Bank to be employed. Tanzania Commercial Bank is merit based institution and to achieve this vision, it always go for the best.

Deadline of the Application is 24th January 2024.